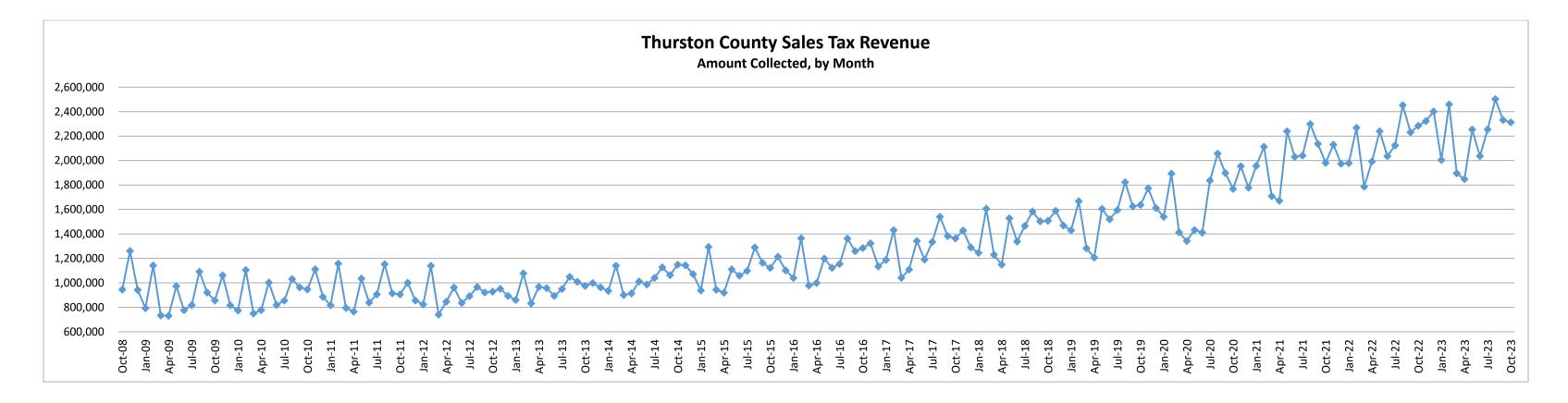


October sales tax revenue totaled \$2,312,016.12. Compared to October 2022, year-over-year growth was 1.23%. October sales tax is earned during the month of August. Year over Year growth for 2023 is approximately 2.36%.



Office of the County Commissioners Whitney Pearsall November 8, 2023 October Sales Tax Report

| Total Sales Tax & Top 10 Categories | October 2023 | October 2022 | Percent Growth |
|---|--------------|--------------|----------------|
| Total Sales Tax | 2,312,016.12 | 2,283,922.95 | 1.23% |
| Retail Trade | 909,829.20 | 941,692.30 | -3.38% |
| Construction | 595,353.46 | 497,388.30 | 19.70% |
| Accommodation & Food Services | 136,261.96 | 129,507.21 | 5.22% |
| Wholesale Trade | 118,503.84 | 122,522.65 | -3.28% |
| Information | 77,211.62 | 74,552.98 | 3.57% |
| Administrative & Support & Waste Management | 133,805.88 | 129,282.40 | 3.50% |
| Other Services | 52,031.88 | 51,697.34 | 0.65% |
| Professional, Scientific & Technical Services | 43,303.63 | 42,974.00 | 0.77% |
| Real Estate & Rental & Leasing | 30,570.49 | 34,189.60 | -10.59% |
| Manufacturing | 37,693.36 | 45,394.28 | -16.96% |

Total sales tax accumulation year-over-year (YOY) growth for October was 1.23%.

Retail Trade made up approximately 39% of the total revenue received from sales tax. Year-over-year growth for Retail Trade was down 3.38% this month. The majority of the decrease in revenue came from Motor Vehicles which was down \$28,466 from 2022 and Furniture, Home Furnishings, Electronics and Appliance Retailers which was down \$24,381 from 2022.

Revenue from Construction accounted for 26% of the total sales tax revenue. YOY growth for construction was very strong at 19.7%. All categories of construction saw strong YOY growth. Construction of buildings was up 18.65%, Heavy and Civil Engineering Construction was up 62.7%, and Specialty Trade Contractors were up 13.99%. Altogether, Construction was up \$97,965 compared to October 2022.

Accommodation and Food Services accounted for just 5.89% of the total sales tax revenue. YOY growth for this sector was solid at 5.22%

Except for Construction, Thurston County followed similar trends to the overall sales tax accumulation in Washington State.

