

On-Site Drug Testing RFP Clarification page:

- 1. Who is the incumbent provider of services?** Cordant Laboratories.
- 2. What prices does the County currently pay for services?** In the interest of ensuring competitive bidding, the County cannot disclose the current pricing of the incumbent because the incumbent will not have the same advantage of knowing what it will be bidding against. The County encourages Bidders to propose pricing based on all aspects of services provided, given the volume provided below in question #3, and reminds Bidders that pricing is but one factor considered in evaluating bids.
- 3. What are the anticipated annual test volumes under this contract?**
Approximately 14,500 specimens annually.
- 4. What's the Counties current percent positive rates?** 5%.
- 5. Exhibit B and C are now attached to the RFP, please see posting.**
- 6. Will the County consider a vendor that has a SAMHSA certification but performs testing via CLIA practices and protocols?** The County will consider a Bidder who is SAMHSA certified and adheres to practices and protocols acceptable to SAMHSA for the purposes of certification.
- 7. The cut-offs shown in section 2.2 include non-SAMHSA cutoffs and non-SAMHSA drugs. Would the County consider proposals from vendors using different cutoffs than those shown?** The successful Bidder will provide a menu of drug test panels that are able to be ordered on an as needed basis. These tests will detect the presence and quantity of at least the substances (analytes) identified in the RFP at the cut-off concentration specified in the RFP.
- 8. Please verify that Court staff will be providing the collections and vendors are merely responsible for pickup of specimens to transport and test?**
Yes, the Drug Court staff collect all urine specimens.
- 9. Regarding 2.9 Management Reports, how does the County currently receive data related to specimen collection and compliance (CAP or related) and SAMHSA testing compliance? Can you please provide a sample?** The County currently requests any necessary reports either directly through our provider account manager or via the provider website. The purpose of the RFP is for the Bidder to provide samples of services, including reports and customer support.

Commented [G01]: Rewriting this sentence a little since no substances "follow" in the answer.